

26TH SEPTEMBER, 2024



THANK YOU TO OUR PARTNERS







































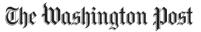












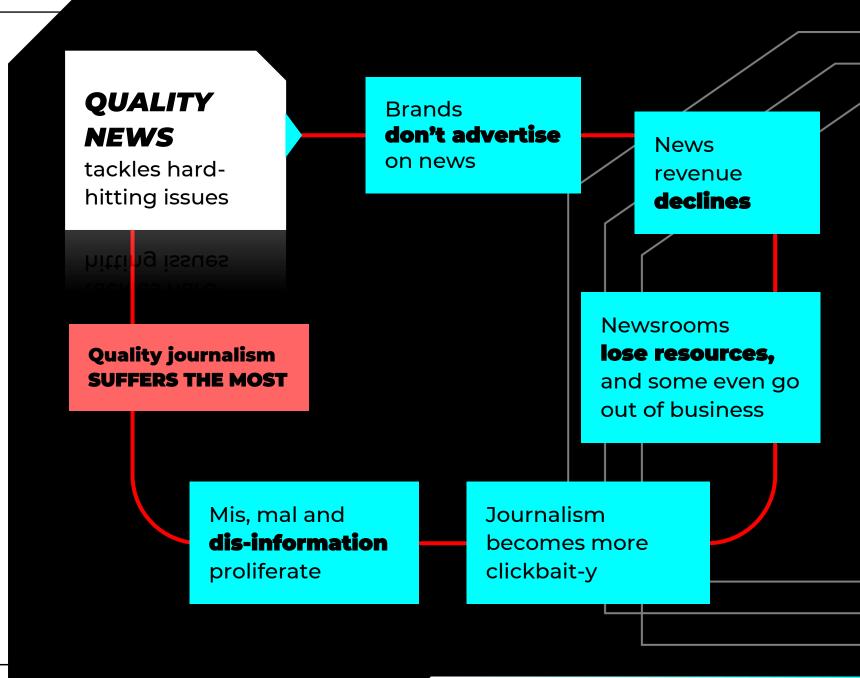




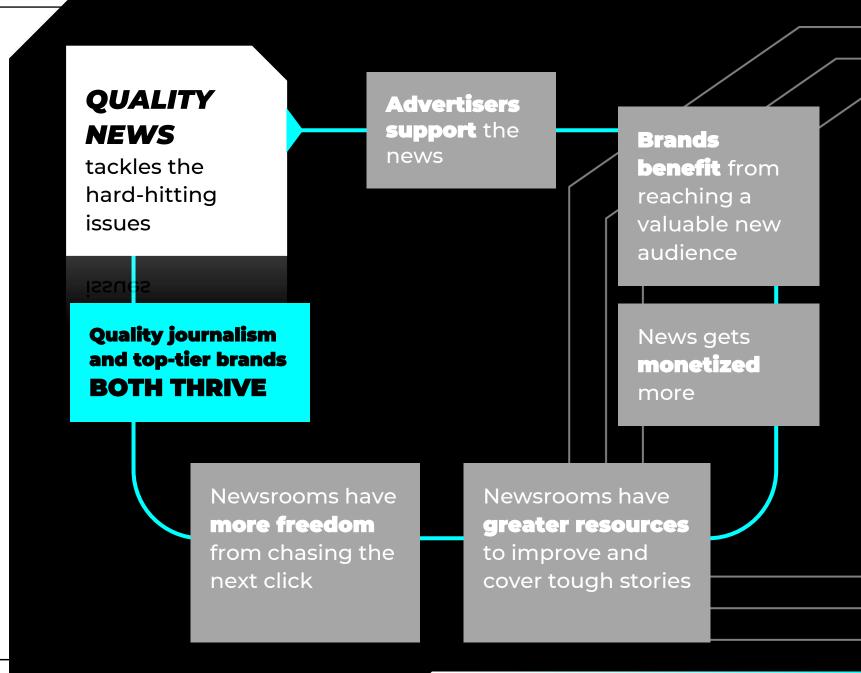




BRANDS, STOP FEEDING THE VICIOUS CYCLE



START FEEDING THE VIRTUOUS CYCLE



BRAND SAFETY IS CONTRIBUTING TO THE VICIOUS CYCLE

DIGIDAY

MARKETING ON PLATFORMS

Lawsuits against
GARM call into
question the politics
behind brand safety



Media agencies struggling to keep brands advertising around bleak Ukraine news cycle

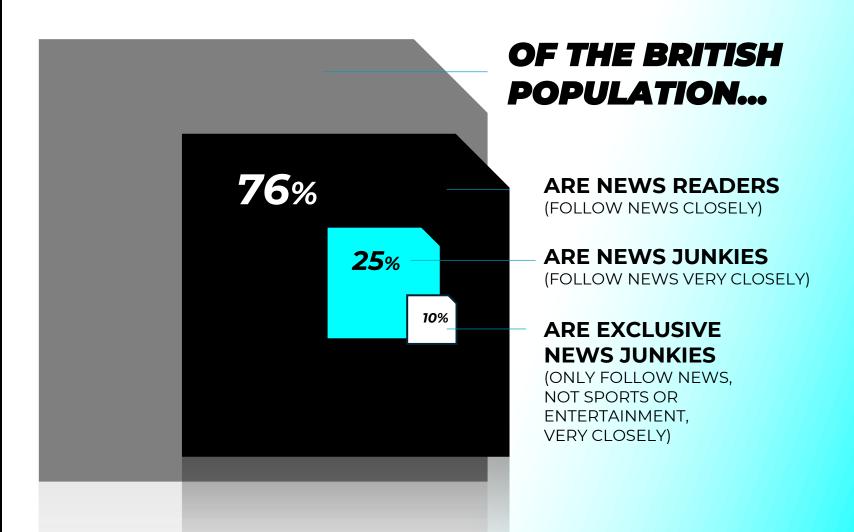
PressGazette FUTURE OF MEDIA

Advertising blocklists unfairly targeted coverage from Olympics and Euros



25%

OF BRITS
ARE NEWS
JUNKIES



BRIS

ARE AS LIKELY TO **FOLLOW NEWS AS** THEY ARE SPORTS & ENTERTAINMENT.

BRITS WHO VERY CLOSELY FOLLOW...





News









Entertainment

NEWS JUNKIES

ARE VALUABLE AUDIENCES



Check the news an average of



Read an average of

THE GEN. POPULATION

MORE THAN

4-8 news articles
PER DAY

ARE	PRIMA	ARILY

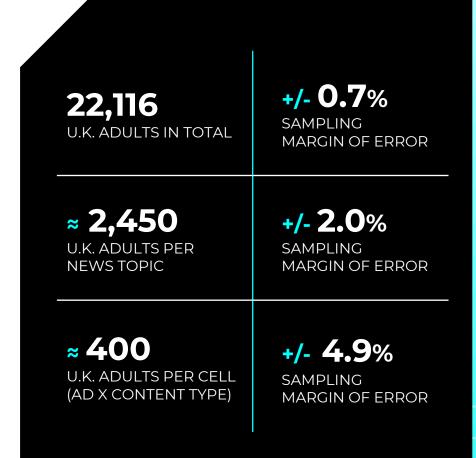
75 %	BELIEVE THE MEDIA THEY CONSUME REFLECTS THEIR LIFESTYLE AND VALUES	65%
67 %	GENX+	59 %
45 %	FULL TIME EMPLOYED	40%
44%	UNIVERSITY GRADS+	35 %
42 %	HAVE 20% OR MORE OF THEIR SALARY AS DISPOSABLE INCOME	31%
32 %	50K+ EARNERS	25%





THE STUDY AND ITS OBJECTIVE

- A first-of-its-kind randomized experiment among
 22,116 U.K. adults to determine if ad adjacency matters, conducted by research consultancy <u>HarrisX</u>.
- We tested 6 different brand ads placed adjacent to 8 types of news content, using real ads and real stories.
- This definitive study provides decision-grade quantitative insights for advertisers to better understand where and how brands should be advertising across the news industry.
- The brands were selected from a **span of sectors among 100 best-known companies in the U.K.** and are on a broad spectrum of corporate reputation strength.
- The ads were tested solely for research purposes and the brands whose brands were tested had no input on the study.
- > The news stories focused on top-of-mind topics for the British public.
- The news stories were selected from our publishing partners but were done without their input. To focus solely on ad adjacency, the story publisher brands were removed from the digital environment in which it was tested.



Study conducted August 30 – September 9, 2024 by HarrisX.

REPUTATIONAL BRAND METRICS ASSESSED

1 Purchase Intent

How **likely or unlikely** are you to make a purchase or use services from [INSERT BRAND]?

2 Favorability

How **favorable or unfavorable** are you towards [INSERT BRAND]?

- 3 Cares about its customers
- 4 Is a trustworthy company
- 5 Offers good value to its customers
- 6 Is a company I would want to work at
- 7 Has the right values
- 8 Has quality products / services

How well you do you think each phrase or word describes [INSERT BRAND]?

Average score was created across the eight reputational metrics

Top 2 Box scores on a 4-point scale were used for each metric



WHAT THE RESULTS SHOW

- It is safe for brands to advertise adjacent to quality news content, regardless of topic.
- Ads placed adjacent to stories covering politics or crime **perform as effectively** as ads placed next to a positive business story,
 on par with **sports and entertainment.**
- No brand safety issues among key demographic groups for advertisers, including Gen Z, mums, high earners and university-educated Brits.

CONTENT TESTED: NEWS

Middle East



Middle East crisis looks set to explode into all out war as America threatens retaliation for rocket blast that hit soldiers in Iraq - as military scrambles destroyers and fighter jets to Israel



merican defense officials are planning for the crisis in the Middle East to secome even worse following a rocket black that injured several soldiers at military base in Iraq Monday.



Secretary of Defense Lloyd Austin announced Monday night the US was deploying additional fighters, carrier strike groups, ballistic missile defensecapable cruisers and destroyers to the region, as Israel awaits retaliation from tran for the assaulantation of Hamps leader larged Manual Manuals.

Crime



Farage



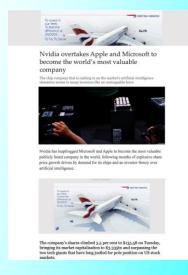
Starmer



Inflation



Business





CONTENT TESTED: SPORTS & ENTERTAINMENT

Sports



NEWS LUK

Team GB stars return to London to cheers from crowds after Olympics, but Tom Daley admits leaving medal in Paris



British athletes arrived back at St Pancras on Monday on the Eurostar after celebrating at the closing ceremony

Team GB athletes have arrived back in London on the Eurostar after a night of celebrating a successful Paris Olympics at the closing ceremony.

The athletes departed their train at St Pancras station on Monday to cheers from awaiting supporters.



Mayor of London Sadiq Khan was among those waiting to greet them.

Tom Daley told Sky News that he had left the silver medal he won in the diving in Paris, before confirming he is retiring from

Entertainment



Mr Bates vs The Post Office among National Television Awards shortlisted shows

The TV drama has been nominated in the new drama category, but it will face tough competition from Baby Reindeer, One Day, Fool Me Once and Red Eye.



Mr Bates vs The Post Office has been shortlisted for a National Television Award after the ITV drama drew renewed attention to the subpostmasters who were wrongly prosecuted during the Horizon IT scandal.



More than 700 subpostmasters were prosecuted by the Post Office and given criminal convictions between 1999 and 2015, as Fujitsu's faulty Horizon IT system made it appear as though money was missing at their branches.



TO PUT ANOTHER WAY: "NOT BRAND SAFE" VS. "BRAND SAFE"

"NOT BRAND SAFE"

Middle East

Crime

Farage

Starmer

Inflation







"BRAND SAFE"

Business









Sports





Entertainment





HOSTED BY **=** STAGWELL

Source: HarrisX

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ADS ADJACENT TO TOP-OF-MIND NEWS CONTENT PERFORM EQUALLY WELL

AVERAGE BRAND REPUTATIONAL METRICS

Middle East

Purchase Intent

Favorability







Crime



Farage





Starmer





Inflation



65%

54%

67%

Base: Mideast (n=2456), Crime (n=2457), Farage (n=2459), Starmer (n=2454), Inflation (n=2461)

QBPI2. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

68%

65%

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so. QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].

Source: HarrisX



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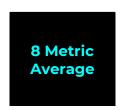
...COMPARED TO "BRAND SAFE" CONTENT PERFORMANCE

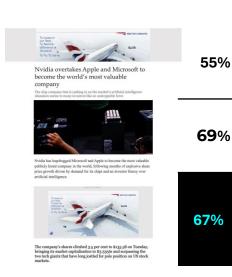
AVERAGE BRAND REPUTATIONAL METRICS

Business

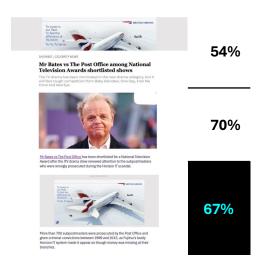
Purchase Intent

Favorability

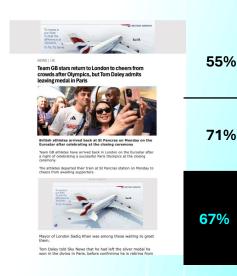




Entertainment



Sports



Base: Business (n=2459), Entertainment (n=2459), Sports (n=2455)

QBPI2. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so.

QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].

HOSTED
BY

ADS ADJACENT TO "NOT BRAND SAFE" STORIES PERFORM ON PAR

with ads next to the "brand safe" articles.

AVERAGE BRAND REPUTATIONAL METRICS

'Not Brand Safe' Content

66%

8 Metric Average

Middle East, Crime, Farage, Starmer, Inflation

'Brand Safe' Content

67%

8 Metric Average

Business, Entertainment, Sports

Base: Mideast (n=2456), Crime (n=2457), Farage (n=2459), Starmer (n=2454), Inflation (n=2461), Business (n=2459), Entertainment (n=2459), Sports (n=2455)

QBP12. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so.

QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].



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LESS THAN THREE POINT DIFFERENCE IN BRAND PERFORMANCE ACROSS ALL ARTICLES

Reputational Brand Metric (% Top 2 box)	Average (across topics)	Middle East (across brands)	Crime (across brands)	Farage (across brands)	Starmer (across brands)	Inflation (across brands)	Business (across brands)	Entertainment (across brands)	Sports (across brands)
Purchase intent	54%	55%	53%	55%	54%	54%	55%	54%	55%
Favorability	69%	68%	67%	68%	70%	67%	69%	70%	71%
Cares about customers	70%	69%	70%	70%	71%	68%	71%	71%	69%
Trustworthy	75 %	73%	75%	75%	75%	73%	76%	75%	76%
Good value	69%	68%	70%	69%	69%	67%	70%	70%	70%
Want to work at	48%	47%	49%	48%	49%	48%	49%	48%	49%
Right values	67%	65%	66%	66%	67%	65%	69%	67%	68%
Quality products	78%	77%	79%	78%	79%	76%	79%	79%	79%
8 Metric Average	66%	65%	66%	66%	67 %	65 %	67%	67%	67 %

Base: Mideast (n=2456), Crime (n=2457), Farage (n=2459), Starmer (n=2454), Inflation (n=2461), Business (n=2459), Entertainment (n=2459), Sports (n=2455)

QBPI2. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so.

QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].



DETAILED DEMOGRAPHIC FINDINGS



NO BRAND SAFETY ISSUES AMONG BRITS FOLLOWING THE **NEWS VERY CLOSELY**

Reputational Brand Metric (% Top 2 box)	Average (across topics)	Middle East (across brands)	Crime (across brands)	Farage (across brands)	Starmer (across brands)	Inflation (across brands)	Business (across brands)	Entertainment (across brands)	Sports (across brands)
Purchase intent	63%	63%	62%	60%	63%	66%	67%	64%	61%
Favorability	77 %	76%	72%	75%	79%	78%	80%	79%	78%
Cares about customers	75 %	73%	74%	76%	79%	76%	79%	75%	71%
Trustworthy	80%	79%	77%	78%	82%	81%	82%	81%	79%
Good value	75 %	72%	74%	74%	77%	77%	77%	75%	75%
Want to work at	57 %	56%	57%	54%	58%	59%	59%	58%	58%
Right values	73 %	69%	72%	72%	77%	71%	78%	71%	74%
Quality products	84%	83%	81%	83%	84%	83%	84%	86%	84%

8 Metric Average 73% 72% 71% 71% 75% 74% 76% 74% 72%

Base: Mideast (n=580), Crime (n=574), Farage (n=568), Starmer (n=595), Inflation (n=540), Business (n=572), Entertainment (n=555), Sports (n=603)

QBPI2. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so.

QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].



NO BRAND SAFETY ISSUES AMONG **GEN Z**

Reputational Brand Metric (% Top 2 box)	Average (across topics)	Middle East (across brands)	Crime (across brands)	Farage (across brands)	Starmer (across brands)	Inflation (across brands)	Business (across brands)	Entertainment (across brands)	Sports (across brands)
Purchase intent	59%	61%	57%	63%	52%	58%	60%	59%	60%
Favorability	66%	68%	63%	66%	65%	67%	66%	69%	68%
Cares about customers	71%	72%	69%	69%	73%	73%	69%	75%	70%
Trustworthy	76%	74%	75%	79%	75%	76%	75%	77%	75%
Good value	71%	70%	72%	71%	71%	73%	69%	74%	72%
Want to work at	53%	53%	53%	47%	54%	57%	55%	51%	56%
Right values	68%	66%	67%	67%	70%	68%	67%	69%	68%
Quality products	76%	76%	77%	74%	78%	76%	74%	77%	77%
8 Metric Average	68%	68%	67%	67%	67%	68%	67%	69%	68%

Base: Mideast (n=382), Crime (n=370), Farage (n=397), Starmer (n=372), Inflation (n=390), Business (n=354), Entertainment (n=354), Sports (n=367)

QBPI2. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so.

QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].



NO BRAND SAFETY ISSUES AMONG **MUMS**

Reputational Brand Metric (% Top 2 box)	Average (across topics)	Middle East (across brands)	Crime (across brands)	Farage (across brands)	Starmer (across brands)	Inflation (across brands)	Business (across brands)	Entertainment (across brands)	Sports (across brands)
Purchase intent	66%	68%	66%	63%	67%	66%	65%	64%	66%
Favorability	75 %	75%	73%	73%	74%	73%	75%	76%	79%
Cares about customers	77 %	78%	75%	76%	77%	73%	78%	79%	79%
Trustworthy	81%	82%	81%	81%	82%	79%	80%	82%	83%
Good value	76%	78%	75%	73%	76%	74%	74%	81%	79%
Want to work at	57 %	58%	60%	54%	58%	57%	59%	56%	56%
Right values	73%	75%	70%	69%	74%	71%	74%	76%	77%
Quality products	83%	85%	82%	84%	82%	78%	83%	84%	86%
8 Metric Average	74%	75 %	73%	72 %	74 %	71%	74%	75 %	76%

Base: Mideast (n=646), Crime (n=632), Farage (n=633), Starmer (n=607), Inflation (n=602), Business (n=623), Entertainment (n=586), Sports (n=608)

QBPI2. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so.

QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].



NO BRAND SAFETY ISSUES AMONG BRITS WITH A UNIVERSITY DEGREE

Reputational Brand Metric (% Top 2 box)	Average (across topics)	Middle East (across brands)	Crime (across brands)	Farage (across brands)	Starmer (across brands)	Inflation (across brands)	Business (across brands)	Entertainment (across brands)	Sports (across brands)
Purchase intent	60%	60%	59%	59%	63%	60%	59%	59%	62%
Favorability	72 %	70%	72%	70%	74%	72%	73%	72%	76%
Cares about customers	71%	69%	69%	71%	75%	70%	73%	71%	72%
Trustworthy	77%	77%	77%	76%	80%	76%	78%	76%	78%
Good value	72 %	70%	72%	72%	74%	71%	72%	72%	73%
Want to work at	52 %	50%	51%	53%	55%	55%	50%	52%	52%
Right values	68%	67%	68%	68%	71%	67%	68%	66%	71%
Quality products	81%	81%	82%	81%	80%	79%	81%	82%	81%

69%

71%

69%

69%

69%

Base: Mideast (n=912), Crime (n=889), Farage (n=904), Starmer (n=877), Inflation (n=936), Business (n=915), Entertainment (n=888), Sports (n=899)

QBPI2. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so.

QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].

68%

69%

69%



71%

Source: HarrisX

8 Metric Average

NO BRAND SAFETY ISSUES AMONG **HIGH EARNERS** (£100K+ HOUSEHOLDS). ADVERTS NEXT TO BUSINESS STORIES OUTPERFORM ALL OTHERS

Reputational Brand Metric (% Top 2 box)	Average (across topics)	Middle East (across brands)	Crime (across brands)	Farage (across brands)	Starmer (across brands)	Inflation (across brands)	Business (across brands)	Entertainment (across brands)	Sports (across brands)
Purchase intent	75 %	73%	71%	80%	79%	72%	85%	67%	75%
Favorability	81%	77%	82%	84%	81%	79%	86%	76%	78%
Cares about customers	81%	78%	87%	85%	87%	72%	88%	74%	78%
Trustworthy	84%	80%	86%	86%	85%	82%	93%	77%	80%
Good value	84%	80%	84%	85%	88%	80%	87%	84%	84%
Want to work at	63%	61%	65%	68%	62%	59%	72%	57%	61%
Right values	78%	77%	80%	80%	79%	73%	87%	77%	74%
Quality products	88%	87%	91%	85%	86%	85%	97%	85%	84%

8 Metric Average 79% 77% 81% 82% 81% 75% 87% 75% 77%

Base: Mideast (n=152), Crime (n=158), Farage (n=155), Starmer (n=139), Inflation (n=151), Business (n=157), Entertainment (n=140), Sports (n=141)

QBP12. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so.

QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].



NO BRAND SAFETY ISSUES AMONG **LABOUR VOTERS**

Reputational Brand Metric (% Top 2 box)	Average (across topics)	Middle East (across brands)	Crime (across brands)	Farage (across brands)	Starmer (across brands)	Inflation (across brands)	Business (across brands)	Entertainment (across brands)	Sports (across brands)
Purchase intent	60%	62%	60%	58%	60%	63%	60%	57%	63%
Favorability	74 %	73%	73%	71%	75%	76%	74%	73%	77%
Cares about customers	74 %	71%	72%	73%	75%	74%	75%	76%	75%
Trustworthy	79 %	77%	79%	78%	79%	78%	79%	79%	82%
Good value	73 %	74%	73%	71%	74%	75%	72%	73%	76%
Want to work at	55%	52%	55%	54%	56%	58%	54%	53%	55%
Right values	72 %	70%	72%	70%	73%	70%	74%	72%	73%
Quality products	82%	80%	83%	78%	82%	82%	83%	82%	85%

69%

72%

72%

72%

71%

Base: Mideast (n=843), Crime (n=834), Farage (n=856), Starmer (n=827), Inflation (n=865), Business (n=850), Entertainment (n=888), Sports (n=851)

QBPI2. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so.

QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].

70%

71%

71%

HOSTED BY

73%

Source: HarrisX

8 Metric Average

AD ADJACENCY IMPACT AMONG CONSERVATIVE VOTERS

(% Top 2 box) (acro	verage ross topics)	East (across brands)	Crime (across brands)	Farage (across brands)	Starmer (across brands)	Inflation (across brands)	Business (across brands)	Entertainment (across brands)	Sports (across brands)
Purchase intent	54 %	52%	50%	54%	56%	54%	57%	53%	56%
Favorability 5	72 %	72%	70%	72%	72%	69%	76%	68%	74%
Cares about customers	72 %	70%	72%	74%	75%	73%	76%	65%	71%
Trustworthy	77 %	77%	78%	77%	79%	77%	80%	72%	77%
Good value	71 %	69%	73%	71%	73%	71%	76%	64%	71%
Want to work at	51%	50%	51%	51%	50%	48%	52%	48%	55%
Right values	70%	70%	67%	72%	71%	71%	72%	63%	72%
Quality products	81%	81%	79%	84%	81%	77%	84%	78%	82%

8 Metric Average 68% 68% 68% 69% 70% 68% 72% 64% 70%

Base: Mideast (n=371), Crime (n=339), Farage (n=379), Starmer (n=366), Inflation (n=326), Business (n=352), Entertainment (n=349), Sports (n=382)

QBPI2. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so.

QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].

HOSTED BY

NO BRAND SAFETY ISSUES AMONG REFORM VOTERS

Reputational Brand Metric (% Top 2 box)	Average (across topics)	Middle East (across brands)	Crime (across brands)	Farage (across brands)	Starmer (across brands)	Inflation (across brands)	Business (across brands)	Entertainment (across brands)	Sports (across brands)
Purchase intent	52%	51%	54%	54%	52%	49%	54%	55%	51%
Favorability	67%	64%	66%	68%	71%	62%	68%	70%	67%
Cares about customers	67%	70%	71%	68%	66%	61%	70%	68%	66%
Trustworthy	72 %	71%	72%	76%	74%	65%	74%	75%	73%
Good value	65%	65%	68%	68%	66%	56%	65%	67%	64%
Want to work at	46%	41%	53%	44%	48%	42%	49%	48%	44%
Right values	65%	62%	63%	66%	66%	57%	69%	70%	69%
Quality products	75 %	75%	78%	75%	77%	67%	77%	77%	77%
8 Metric Average	64%	62%	66%	65%	65%	57%	66%	66%	64%

Base: Mideast (n=276), Crime (n=308), Farage (n=275), Starmer (n=285), Inflation (n=288), Business (n=264), Entertainment (n=290), Sports (n=275)

QBPI2. Please indicate how likely or unlikely you are to make a purchase or use services from [BRAND] over the next 6 months.

QFAV2. Please indicate how favorable or unfavorable you are towards [BRAND]. If you do not know enough about the company to have an opinion, please indicate so.

QATTR2. Below are some phrases and words. Please indicate how well do you think each phrase or word describes [BRAND].







FUTURE

